



Advancing Leader Program

An opportunity to transform your experienced and advancing leaders.

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Leadership Challenges

CEOs Biggest Leadership Challenges Today

- Talent Acquisition
- Engagement and Retention
- Growth and Scaling Business
- Succession Planning
- Deteriorating Culture
- Economic Uncertainty



If 50% of your workforce were to leave tomorrow, what would be the impact?

Who from your team do you not want to lose?

What are alternatives to developing these leaders?

What are the implications of not developing them?

Advancing Leader Program

Does your organization have experienced and advancing leaders that you rely on to execute the organization's strategies?

This program is designed to accelerate your leadership development using application-based learning to address real challenges and opportunities in order to become more effective leaders.

The Advancing Leader Program focuses on:

- Developing effective thinking, communication and collaboration
- Application-based learning
- Creating better alignment and buy-in on key cross-functional initiatives
- Broadening your perspectives and adding clarity with peer groups

Who The Program Is For?

This program is for experienced and advancing leaders who execute their organization's strategies.



The Methodology

To be effective, leaders must think strategically, communicate clearly and collaborate successfully.



Effective Thinking: Think beyond your own expertise by raising questions, deepening your understanding, evaluating viable options and adopting new strategies to determine the best path forward.



Effective Communication: Foster a culture of enhanced understanding, support and motivation with stakeholder. Articulate points clearly and seek clarity to gain influence and avoid pitfalls. Learn to communicate with internal co-workers and external clients to drive better results.



Effective Collaboration: Learn how to better link people, strategy and operations to effectively support shared goals, processes and buy-in. Seek new perspectives to increase cross-functional adoption and participation.

Program Features



Expert Vistage Speakers

Featured every meeting on relevant, business-related topics that support **effective leadership**.



Adapted Issue Processing

Members bring existing initiatives or challenges to the group to process and gather peer **feedback** for greater impact.



Cross-Departmental Collaboration

Members focus during the meeting "off-months" to build **relationships** with cross-functional peers within their organization for enhanced **alignment** and buy-in on **shared initiatives**.

When performance is measured, performance improves. When performance is measured and reported back, the rate of improvement accelerates" (Pearson's Law) To support this, Members are assigned with **Accountability Partners**.

Results



I just wanted to express my gratitude for your leadership during the Vistage sessions that we've spent together. It is certainly something I looked forward to, adds a lot of value, and has added a lot of meaning for me personally.

As someone in the early stages of their leadership and management career, a lot of the speakers' messages hit home and provided a lot of perspective for how to approach working with my team and others in general. I also found the issue processing and other discussion sessions within the group to really help us air out concerns and collaborate more as a group.

-- Software Engineering Manager



The Experience

Dynamic Group Meetings

6 full-day meetings per year (every other month) facilitated by a Vistage Chair

Cross-Functional Collaboration

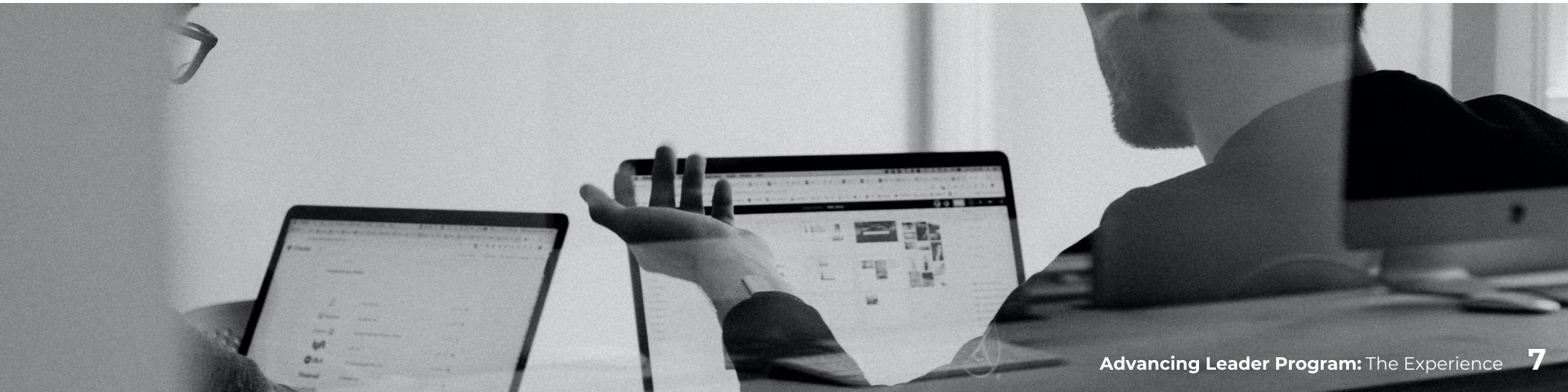
Members proactively build and strengthen cross-departmental relationships in their organization for improved alignment and execution

Expert Speakers

6 expert Vistage speaker workshops on business-related topics per year (every other month)

Online Community

24/7 access to 45,000+ members across 30 countries



Who We Are

65+

Years of Vistage
helping companies'
best and brightest

100,000+

Business owners, key
executives and CEOs
helped by Vistage

Vistage is the world's largest CEO coaching and peer advisory organization for small and midsize business leaders.

We offer the most effective approach to achieve more impactful results, grow your company faster and maximize your impact as a leader.

Vistage members are part of a group of professionals who are committed to helping each other make **better** decisions, get **better** results and become **better** leaders.

Our leadership programs are led by Vistage Chairs who bring years of executive leadership experience to their roles. For more than 65 years, Vistage Chairs have coached business owners, key executives, advancing leaders and more than 100,000 CEOs to help them make better decisions and achieve greater results for their businesses.

Your QCC/Vistage Partners



Vistage Chair Chris Quinn is a seasoned executive with a distinguished career leading large private and public companies, including Idexx Laboratories, Inc., Baxter/American Hospital Supply and Bayer's Middle East Asia and Latin America regions. As a Vistage Executive Chair, Chris is committed to executives and leaders of small and midsize companies to share expertise and think critically about how to drive better business decisions.



Vistage Chair Ana Quinn leverages her experience in executive coaching, business startups, change management, strategic development and organizational excellence. Ana has held senior positions in diverse sectors and organizations, including Baxter, P&G, Pfizer, Duke University, Lee Hecht Harrison and Burger King Corporation. Her focus and experience allow her to assess, organize and build institutional excellence while inspiring leaders to achieve their highest potential.

If you are ready to invest in your bench to develop strategic thinking and effective execution skills to deliver results, contact Chris or Ana at:

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For more information, visit us at:

<http://www.quinncc.com/>